#### 2019 Executive Farm Management Program

# The Development and Evaluation of Distribution Packaging Gregory Batt, Ph.D.

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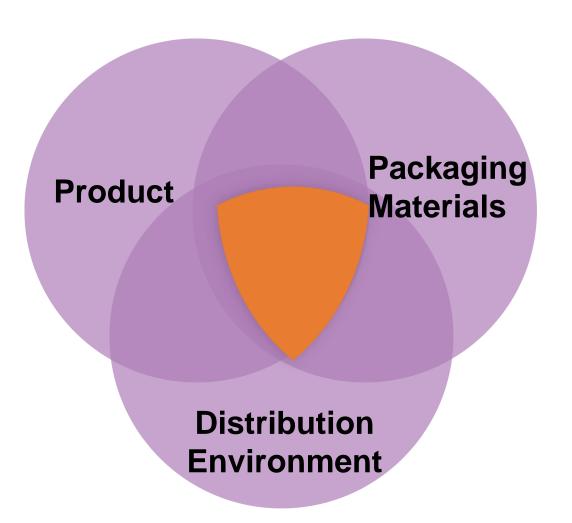
#### Systems Approach Package Design

- Introduction
- Distribution Environment Characterization
  - Laboratory Testing
    - Levels of Testing
    - Standards Organizations
    - Current standards
- Product Fragility
- Packaging Material Performance
- Corrugated Boxes in the Agricultural Industry



## Systems Approach

Optimized Protective Package





#### Distribution System Hazards

- Shock
  - Free fall drop, mechanical handling, road irregularities, etc...
- Vibration
  - Truck, plane, train
- Compression
  - Warehouse stacking, dynamic compression
- Environmental
  - Temperature, relative humidity, atmospheric pressure



#### Fragile Product

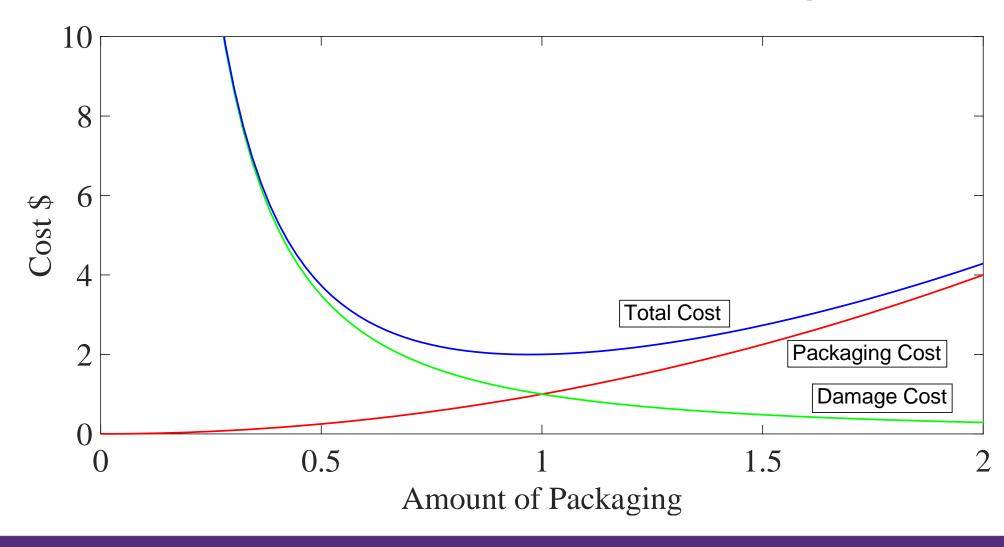
- What makes our product fragile?
  - Shock What acceleration causes failure?
  - Vibration What are the natural frequencies of components?
  - Compression What force will it support?

#### Packaging Materials

- Need to define the properties of the materials
- How do the materials respond to:
  - Shock
  - Vibration
  - Compression
  - Temperature / Humidity

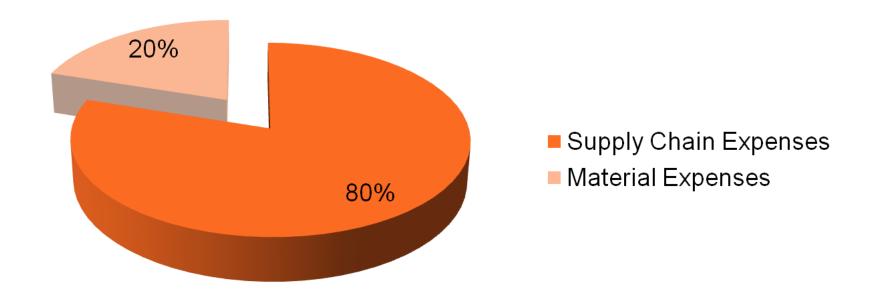


## Optimum Protective Package



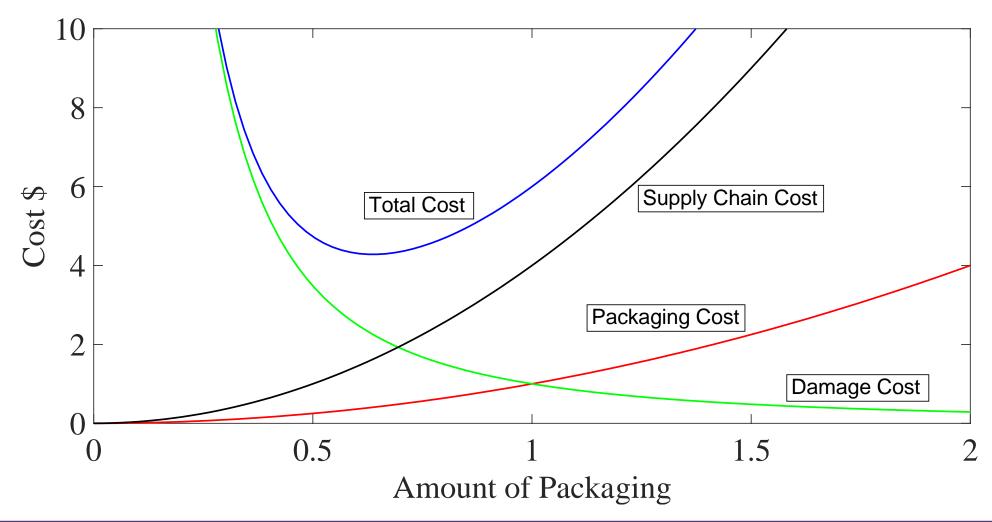


# Point A to B Expenses





# Optimum Protective Package with Supply Chain Cost





#### Define Distribution Environment







Introduction Product Packaging Testing Agriculture Industry

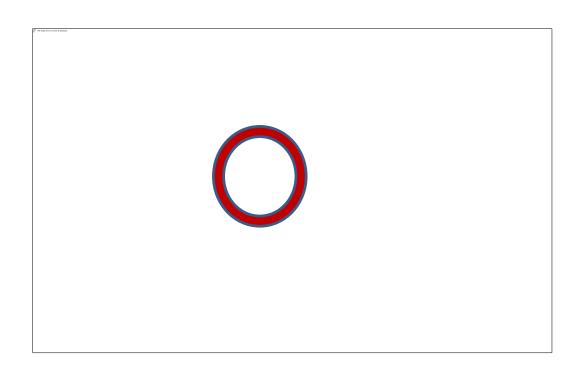


#### Distribution Environment

- Sources of information
  - Test specification organizations
    - ISTA, ASTM, ISO, MIL, DOT
  - Technical papers
    - Example: "An Assessment of the Common Carrier Shipping Environment" Forest Products Laboratory, FPL22
  - University or government institute research
  - Collect your own data



#### Distribution Environment Measurement







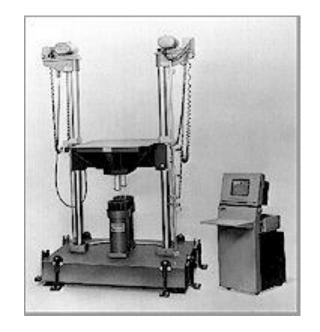
# Determine Product Fragility





# Product Fragility Mechanical Shocks

- Shock Machine
  - Use ASTM procedure D3332
  - Determine in 6 orientations:
    - Critical velocity change
    - Critical acceleration level





## Product Vibration Fragility

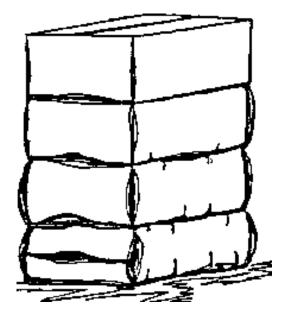
- ASTM standards
  - 0.5 g Sweep 3 100 Hz
- Resonance frequencies (Hz)
   of critical components in all
   three axis





#### Product Fragility - Compression

- What force will cause product damage
  - Package supports all Fruit, light bulbs
  - Product supports all Bath tub, refrigerator
  - Load sharing TV, computer





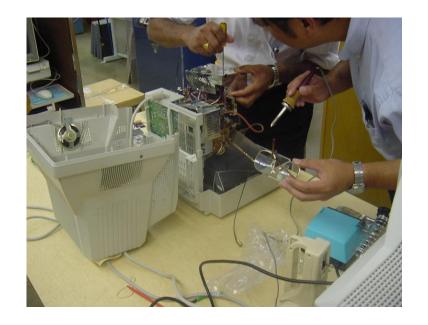
#### Product Fragility – Other

- Abrasion
- Corrosion
- UV
- Electro-static discharge
- Enclosed vessel expansion low pressure
- Insect infestation
- Respiration rate



#### Product Improvement

- After product fragility testing completed
- Suggest product ruggedness improvements
- Possible reduction in packaging requirements
- Requires concurrent package/product development





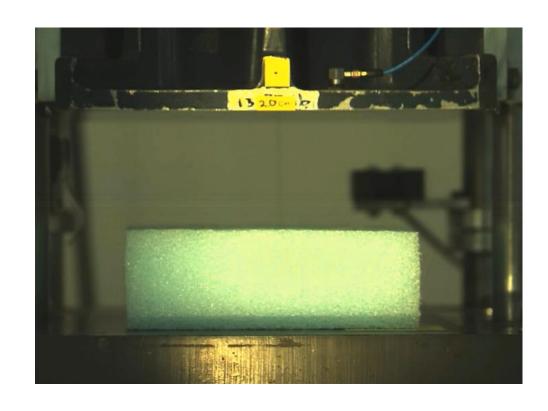
# Packaging Material Properties







# Cushion Testing





Introduction Product

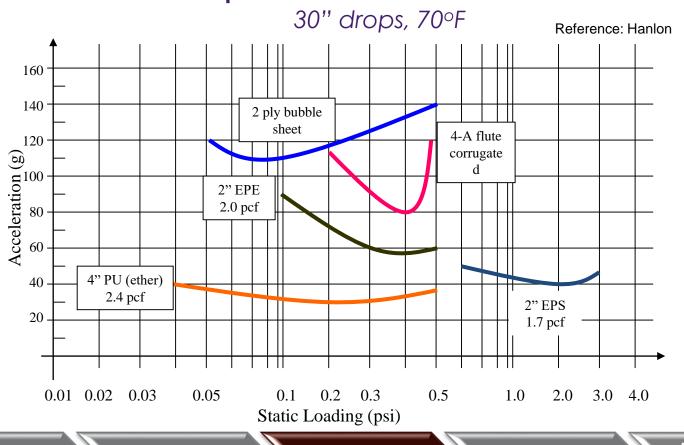
Packaging

Testing

Agriculture Industry



### Shock Properties- Cushion Curves



Introduction

Product

Packaging

Testing

Agriculture Industry

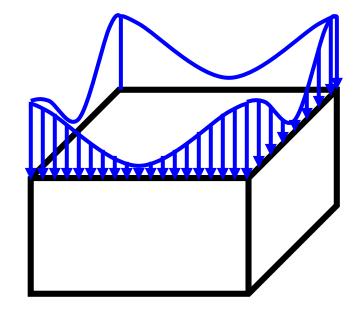


#### Box Strength – Material vs. Performance Spec.

#### **Material Specification**

Mullen Burst Strength
Edge Crush Strength
Basis Weight
Coefficient of Friction
Adhesion Strength
Caliper

#### **Performance Specification**



Introduction Product

Packaging



# Laboratory Testing





#### Justification

- Controlled environment
- Repeatable tests
- Watch product pass/fail
- Accelerated testing
- Immediate feedback



- Laboratory testing
  - Integrity testing
    - Compare relative performance of package sample A to sample B
  - General simulation
    - Simulate general damage potential of a distribution cycle
  - Focused simulation
    - Simulate damage potential of specific system using field-measured hazards



- Test specification organizations
  - International Safe Transit Association, ISTA
  - ASTM International
  - International Organization for Standardization, ISO
  - Military, MIL
  - Department of Transportation, DOT
  - National Motor Freight Traffic Association, NMFTA



- ISTA <u>www.ista.org</u>
  - Publish simulation standards only
  - Reference ASTM procedures for test setup
  - Consensus standard writing body
- Certified Packaging
  - Required:
    - Shipper/manufacture must be members of ISTA
    - Test procedure must be a complete ISTA procedure
    - Lab must be certified by ISTA





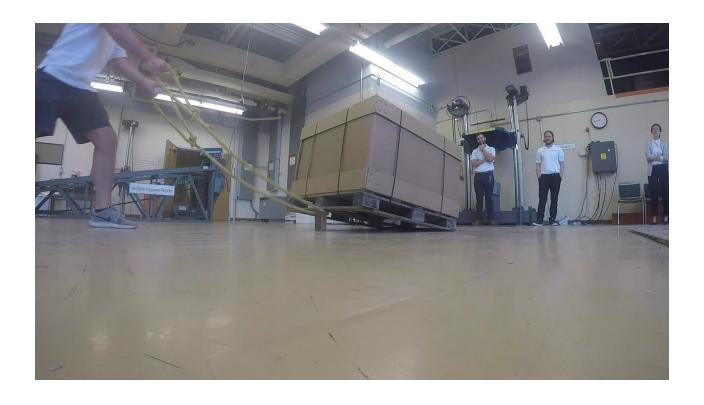


- ASTM www.astm.org
  - Publish standards that specify test and machine setups
  - Publish two complete standards for simulation testing
    - ASTM D4169 and ASTM D7386





# Typical Laboratory Testing





#### Research

<u>Transportation, Handling, and Microbial</u>

<u>Comparison of Molded Fiber and Expanded</u>

<u>Polystyrene Apple Trays</u>

- Clemson University M.S. Thesis
- Funded by tray manufacturer





#### Research

Funded by the United States
Department of Agriculture

- Evaluated packaged mangos from Mexico and Guatemala
- Proposed corrugated box design to reduce damage





# Thank you

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